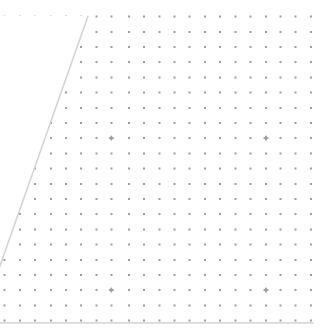
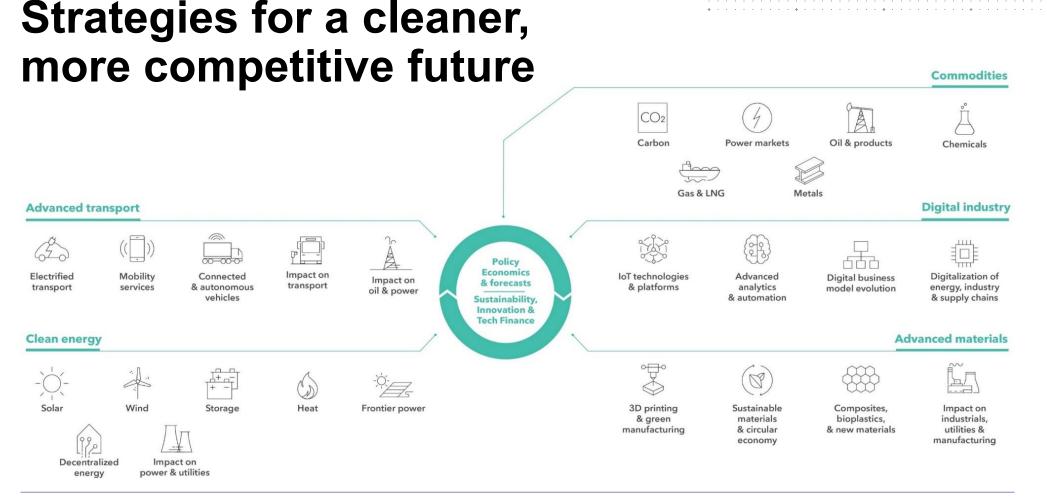
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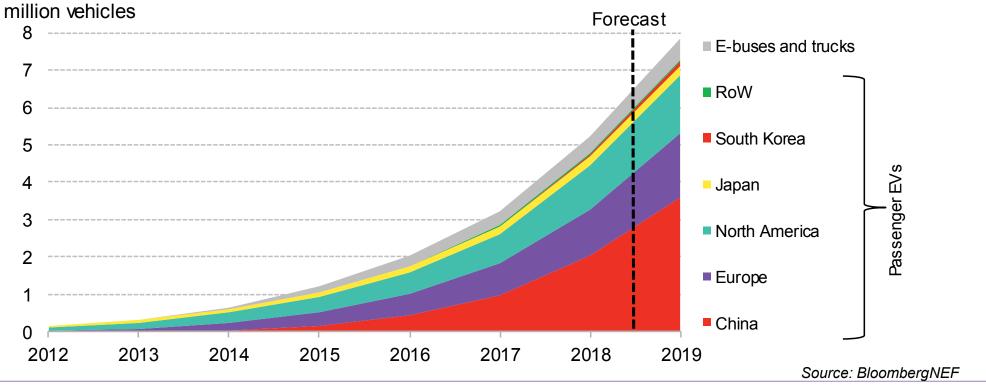




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There are now over 6 million EVs on the road

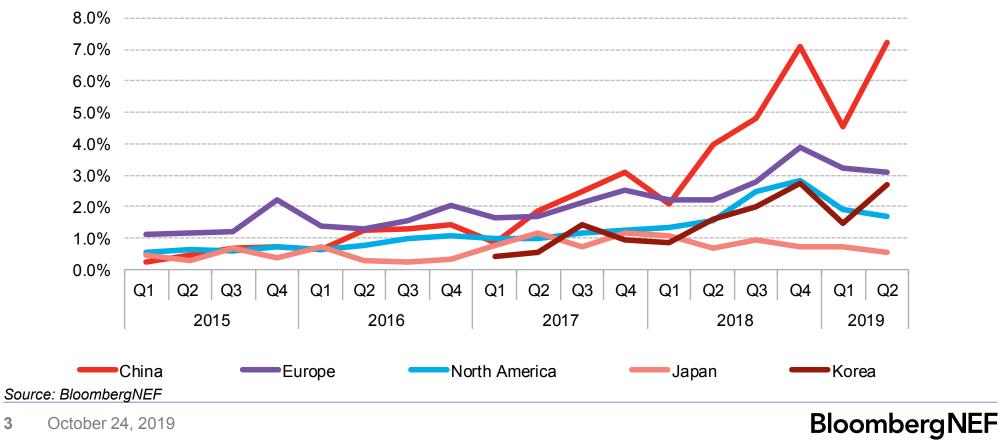


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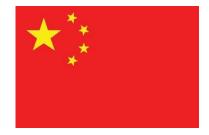
....BUT EVs are still only 2-4% of sales in most markets

3



The largest driver is still policy, but is moving away from direct subsidies





New Energy Vehicle (NEV) credit system **Europe**



EU Parliament's CO2 emissions target U.S.



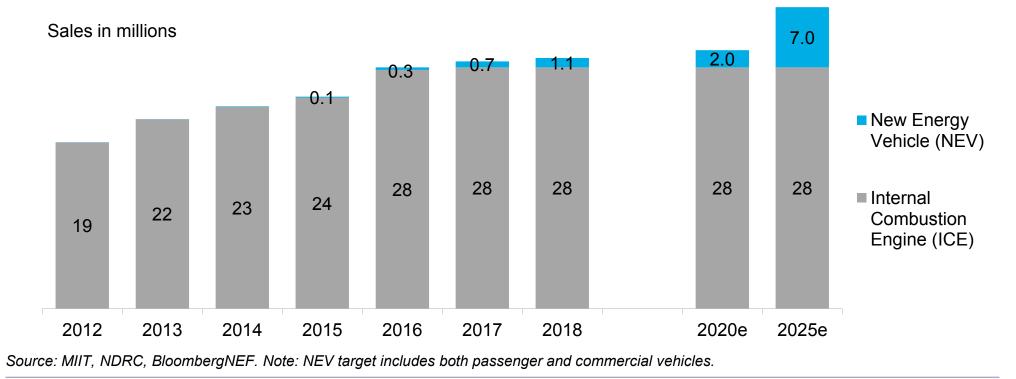
Corporate Average Fuel Economy (CAFE) regulations

Source: BloombergNEF

4 October 24, 2019

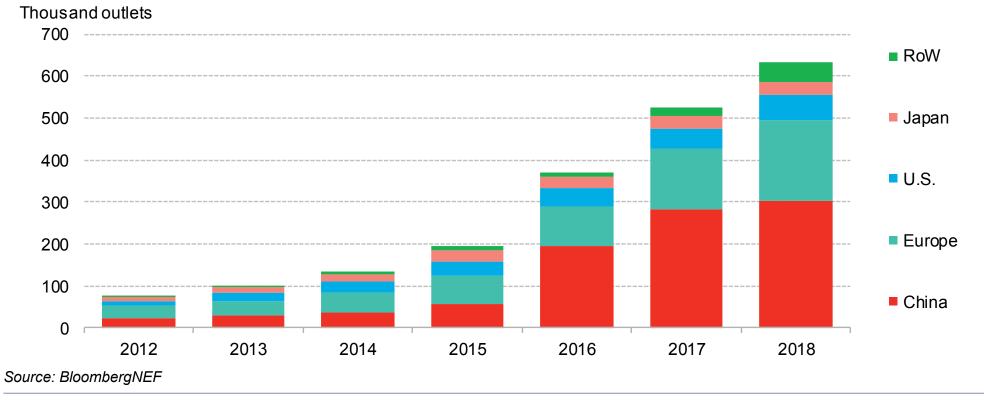
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China vehicle sales targets in the 2025 auto plan



5 October 24, 2019

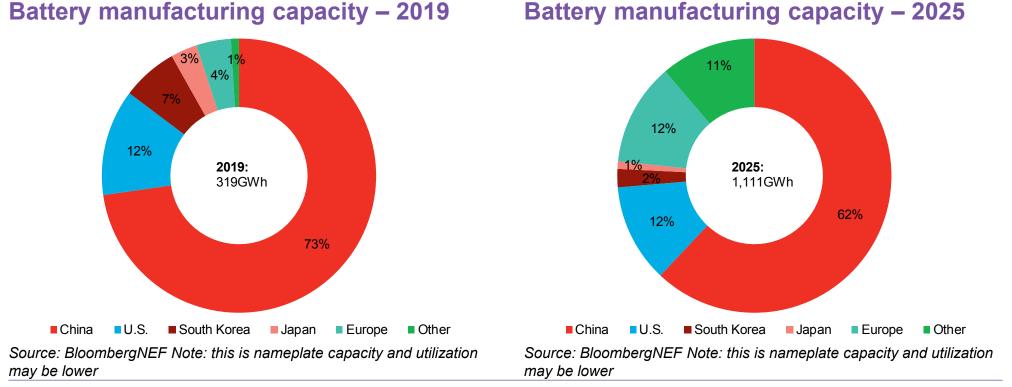
More public EV charging infrastructure is being installed



6 October 24, 2019

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Battery manufacturing capacity will grow 3x by 2025



7 October 24, 2019

We expect battery prices to continue to fall – below \$100/kWh by 2024

1,400 1,200 1,000 Observed 800 2030 average prices lithium-ion battery 2024 average price: \$62/kWh 600 lithium-ion battery price: \$94/kWh 18% 400 EV cost parity learning rate 200 0 2012 2014 2016 2010 2018 2020 2022 2024 2026 2028 2030

Lithium-ion battery pack price (real 2018 \$/kWh)

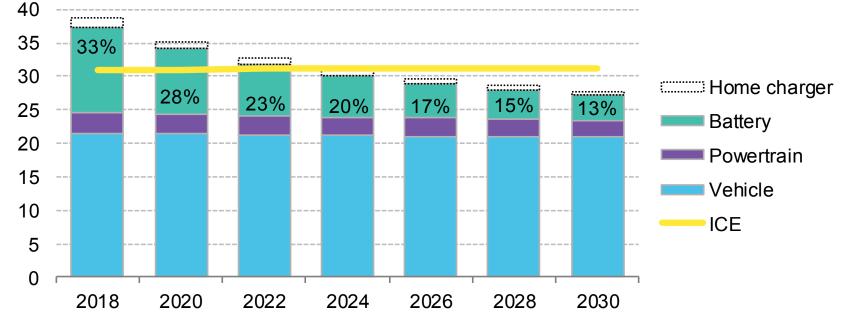
Source: BloombergNEF. Note: Prices have been changed to real 2018 dollars

8 October 24, 2019

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Price parity is coming

Europe: pre-tax retail price for a medium-segment combustion vehicle vs. a BEV



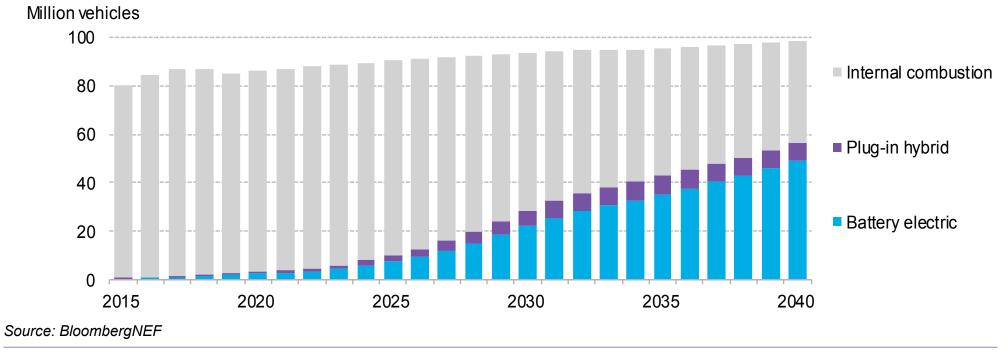
real 2018 thousand dollars and %

Source: BloombergNEF 2019 EV Outlook

9 October 24, 2019

Passenger EVs hit 57% of new vehicle sales globally in 2040

Global long-term passenger vehicle sales by drivetrain



10 October 24, 2019

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Shared mobility takes a bite

•5%

Proportion of all passenger kilometres done in shared mobility in **2018**

•19%

Proportion of all passenger kilometres done in shared mobility in **2040**

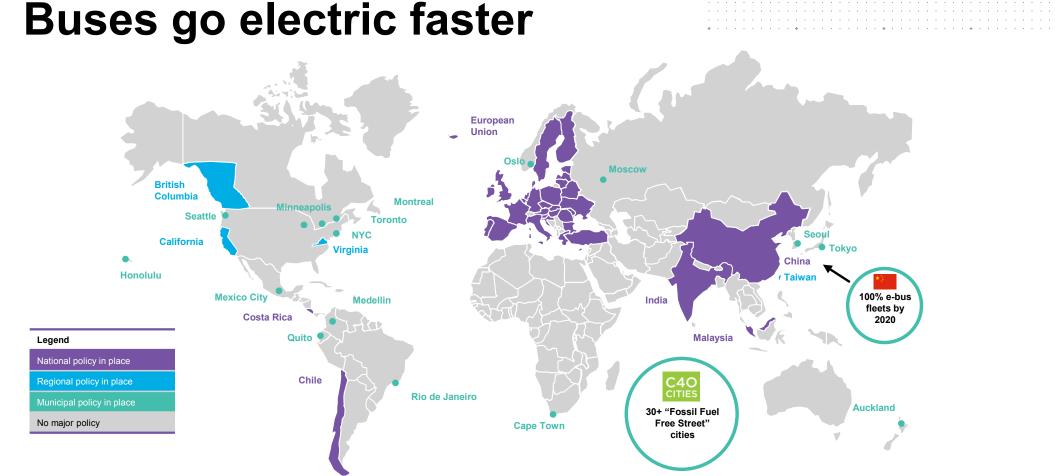




Source: BloombergNEF, Bloomberg Media Source, Didi, mytaxi, Uber

11 October 24, 2019





Source: BloombergNEF, Partnership on Sustainable Low Carbon Transport, governments, C40. Note: Note: Goals vary in terms of metrics and scope. Only shows cities in places without regional or national policies. E-bus fleet target in China applies to major cities only. Not comprehensive.

13 October 24, 2019

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Other segments can also offer scale

Annual global two-wheeler sales:

EV share:

70 million

30%



Source: BNEF, various national sources. Image source: Niu

14 October 24, 2019

Commercial vehicles: light and medium go electric, heavy vehicles are harder



Light commercial vehicles forecast Million vehicles 10 8 6

2030

2035

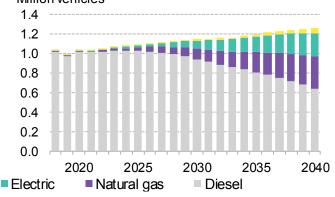
2040



Medium commercial vehicles forecast Million vehicles 0.7 0.6 0.5 0.4 0.3 0.2 0.1 0.0 2020 2025 2030 2035 2040 Source: BloombergNEF Note: Sales correspond to the U.S., Europe and China only Hydrogen



Heavy commercial vehicles forecast Million vehicles



October 24, 2019 15

2025

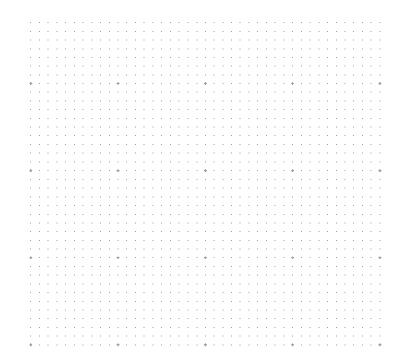
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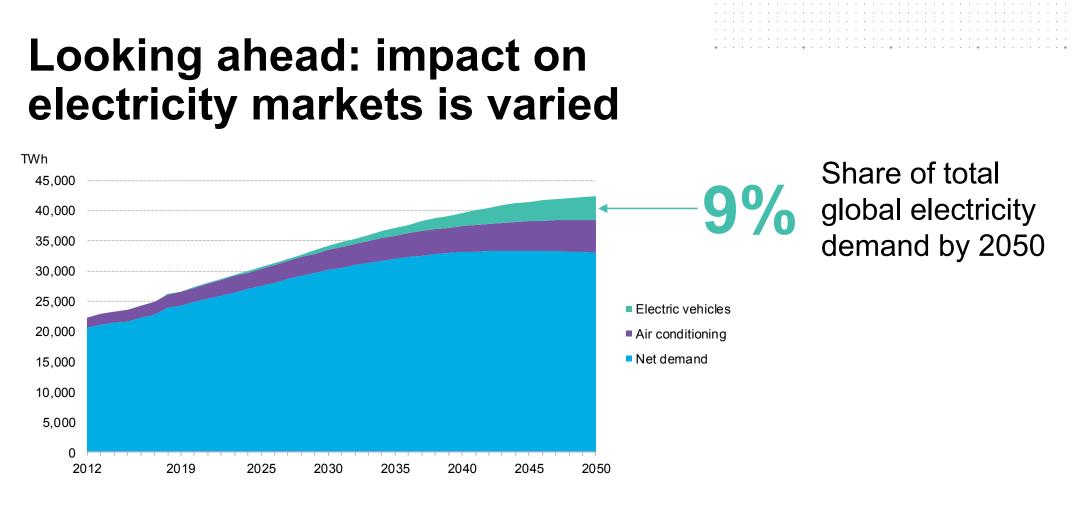
2020

Impacts

Electricity demand, emissions and risks



16 October 24, 2019



Source: BloombergNEF New Energy Outlook 2019

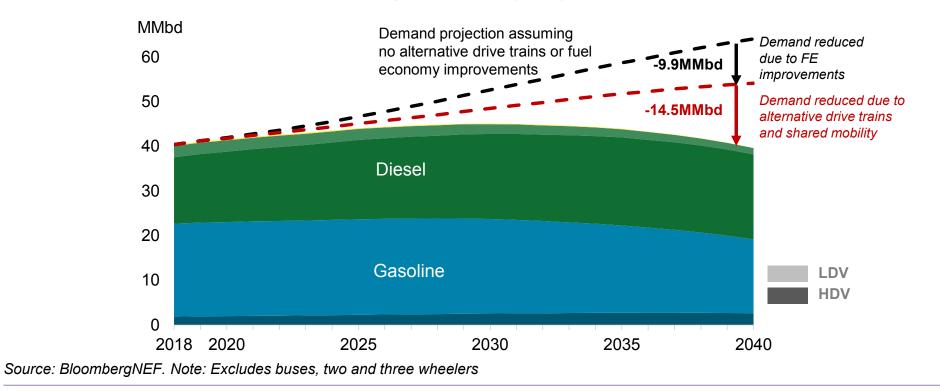
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Oil-demand outlook

Demand declines by 1.4MMbd combined

Light and heavy-duty vehicles



18 October 24, 2019

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Thank you

Find the public executive summary of BNEF's "Long-Term Electric Vehicle Outlook 2019" at about.bnef.com and the full report on the Bloomberg Terminal



Source: BloombergNEF

19 October 24, 2019

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