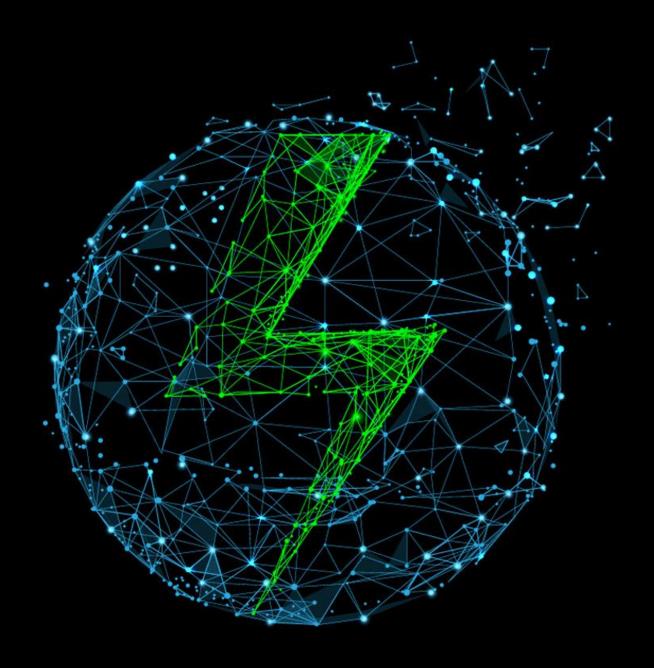


# bink EV CHARGING SOLUTIONS

**Trevor Watt** 

**Head of Investment Sales** 







## Global Expansion: Eight Offices in Five Countries

Los Angeles, CA Tempe, AZ

Bowie, MD

London, United Kingdom

Amsterdam, Netherlands

Antwerp, Belgium

Delhi, India

•

Bangalore, India



## What defines a Fleet?

## What are the key challenges around fleet charging?

- Multiple vehicle types
- Different charging needs
- Complicated duty cycles and dwell times
- Lack of power and infrastructure upgrades
- Capital investment cost
- Maintenance and running costs





## Fleet crosses over Public and Commercial Sectors

#### Global reach with local focus

#### Healthcare































#### Hospitality/ Food &



















#### Workplace















#### Retail









### Fred Meyer





#### **Entertainment**













#### Education























#### Municipal









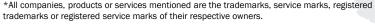












THE BLINK ADVANTAGE



## **Case Study: Leeds City Council Fleet**

#### The Need

- 400+ vehicles of all sizes small vans to commercial refuse vehicles
- Depot, home, and on-street charging requirements

#### **Our Solution**

- Assessed each driver's need and duty cycle
- 200+ home chargers installed using the self-survey app
- 80 AC chargers across 14 depot sites
- Rapid chargers at certain sites short dwell times
- Multiple payment solutions Roaming/Contactless/RFID/APP
- Centralised itemised billing platform reimbursement and payment control.



THE BLINK ADVANTAGE



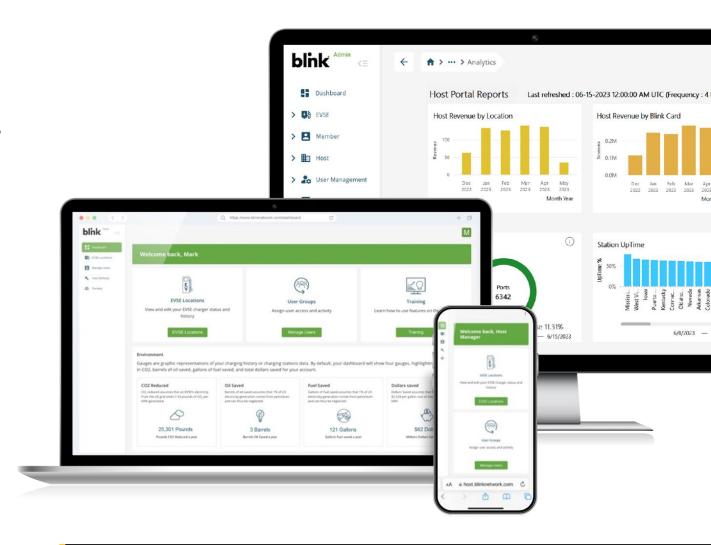
## **Cutting-edge network services**

#### The Blink Network

A proprietary, cloud-based software platform that operates, tracks, and monitors Blink charging stations and associated charging data.

### **Functionality:**

- Onboarding & connection of Blink chargers globally and in multiple languages that include English, French Canadian, Greek, Hebrew, and Spanish
- Real-time view of EV station locations, hours, pricing, and availability
- Flexible and dynamic pricing configurations
- Smart grid implementation and support for commercial users and utilities



Re-envisioned in 2023, the completely rebuilt Blink Network serves as a foundation for a global charging platform.

## Let's Get Started!

Any Questions

